

# Bachman Machine Company

Quote Summary Sheet (for use within BMC only)

Customer: #REF! Quote Number: #REF!  
 Part Number: #REF! Quote Type: #REF!  
 Drwg Rev Number: #REF! Quote Date: #REF!  
 Part Name: #REF! Quote Basis (waste/mark-up): #REF! / #REF!  
 Part EAU (each): #REF! Prepared by: #REF!  
 Run Quantity (each): #REF! Approved by: \_\_\_\_\_ Date: \_\_\_\_\_

Quote is: <b>#REF!</b>	
Net Quote to customer: <span style="border: 1px solid black; padding: 2px;">#REF!</span> <span style="border: 1px solid black; padding: 2px;">#REF!</span>	
<b>Tooling Info:</b> <u>#REF!</u> - out die <u>#REF!</u>  Die maint wage rate: <u>#REF!</u> Hrs of maint / 100M strokes: <u>#REF!</u> Quoted die maint (\$/M pcs): <span style="border: 1px solid black; padding: 2px;">#REF!</span> Die changeover effort hrs: <u>#REF!</u> Quoted die changeover (\$/M pcs): <span style="border: 1px solid black; padding: 2px;">#REF!</span>	<b>Material Info:</b> <u>#REF!</u>  Dimensions: <u>#REF!</u> (th) x <u>#REF!</u> (s/w) x <u>#REF!</u> (prog) Mat'l lbs / M in3: <u>#REF!</u> lbs / M pcs (incl waste): <u>#REF!</u> Mat'l price (\$/cwt): <u>#REF!</u> lbs / M pcs (no- waste): <u>#REF!</u> Mat'l Quote (\$/M pcs): <span style="border: 1px solid black; padding: 2px;">#REF!</span> Mat'l price "good" to: <u>#REF!</u>
<b>Operation #1 Info:</b> <u>#REF!</u> Machine cost: <u>#REF!</u> Prod'n Rate (spm): <u>#REF!</u> Set-up Time: <u>#REF!</u> Efficiency: <u>#REF!</u> Quoted pcs/hr: <u>#REF!</u> Quoted Op #1 costs (\$/M pcs): <span style="border: 1px solid black; padding: 2px;">#REF!</span>	<b>Finishing #1 Info:</b> <u>###</u> Pieces / M: <u>#REF!</u> Vendor's quoted finishing costs: <u>#REF!</u> Quoted Fin#1 (\$/Mpcs): <span style="border: 1px solid black; padding: 2px;">#REF!</span>
<b>Operation #2 Info:</b> <u>#REF!</u> Machine cost: <u>#REF!</u> Prod'n Rate (spm): <u>#REF!</u> Set-up Time: <u>#REF!</u> Efficiency: <u>#REF!</u> Quoted pcs/hr: <u>#REF!</u> Quoted Op #2 costs (\$/M pcs): <span style="border: 1px solid black; padding: 2px;">#REF!</span>	<b>Finishing #2 Info:</b> <u>###</u> Pieces / M: <u>#REF!</u> Vendor's quoted finishing costs: <u>#REF!</u> Quoted Fin#2 (\$/Mpcs): <span style="border: 1px solid black; padding: 2px;">#REF!</span>
<b>Operation #3 Info:</b> <u>#REF!</u> Machine cost: <u>#REF!</u> Prod'n Rate (spm): <u>#REF!</u> Set-up Time: <u>#REF!</u> Efficiency: <u>#REF!</u> Quoted pcs/hr: <u>#REF!</u> Quoted Op #3 costs (\$/M pcs): <span style="border: 1px solid black; padding: 2px;">#REF!</span>	<b>Finishing #3 Info:</b> <u>###</u> Pieces / M: <u>#REF!</u> Vendor's quoted finishing costs: <u>#REF!</u> Quoted Fin#3 (\$/Mpcs): <span style="border: 1px solid black; padding: 2px;">#REF!</span>
<b>Set-up Info:</b> Total set-up time: <u>#REF!</u> Quoted total set-up costs (\$/M pcs): <span style="border: 1px solid black; padding: 2px;">#REF!</span>	<b>Packaging Info:</b> Description: <u>#REF!</u> x <u>#REF!</u> x <u>#REF!</u> Assembled Package cost: <u>#REF!</u> Est. single piece wgt.: <u>#REF!</u> lbs. Pieces / container: <u>#REF!</u> Est. Container wgt.: <u>#REF!</u> lbs. Quoted Pkg cost (\$/M pcs): <span style="border: 1px solid black; padding: 2px;">#REF!</span>
<b>Recoverable Scrap:</b> Lbs recoverable: <u>#REF!</u> % rebated to customer: <u>#REF!</u> Scrap Price (\$/long ton): <u>#REF!</u> Quoted Scrap credit: <span style="border: 1px solid black; padding: 2px;">#REF!</span>	<b>Quality Mgmt / Inspection Info:</b> Inspection time (min/Mpcs): <u>#REF!</u> Q'd Quality / Insp (\$/Mpcs): <span style="border: 1px solid black; padding: 2px;">#REF!</span> Control Plan Development (effort hrs): <u>#REF!</u> Control Plan Costs: <u>#REF!</u>
<b>Freight Info:</b> Quoted freight (\$/Mpcs): <span style="border: 1px solid black; padding: 2px;">#REF!</span>	<b>Rep Fee's Info:</b> Rep fee %: <u>#REF!</u> Quoted Rep fees (\$/Mpcs): <span style="border: 1px solid black; padding: 2px;">#REF!</span>
<b>Quoter's Adjustment:</b> Quoted (\$/M pcs): <span style="border: 1px solid black; padding: 2px;">#REF!</span>	

**Notes:**

#REF!  
 #REF!  
 #REF!

**Breakdown Information:**

Material: #REF! Ea.  
 Profit @6%: #REF! Ea.  
 SG&A @ 8%: #REF! Ea.